



Doing Business with PEO STRI

**PEO Simulation,
Training, and
Instrumentation**



PEO STRI Mission

Provide life cycle management of
interoperable training, testing,
and simulation solutions for
soldier readiness and the defense
community

Putting the power of simulation
into the hands of the
warfighter



PEO STRI Organization

- Command Group
- Product Managers
 - PM TRADE - Live
 - PM WARSIM - Constructive
 - PM CATT - Virtual
 - PM ITTS - Test-Instrumentation
 - PM STI - Horizontal Integration/Army Transformation
- Directorates
 - Operations & Support Directorate
 - Research & Engineering
 - Contracts
 - Resource Management



PEO STRI

Opportunities

Where can I learn about PEO STRI Business Opportunities?

- Current Opportunities:
 - STRI Business Opportunities Module (STRIBOM)
 - Two sections:
 - STOC Solicitations
 - PEO STRI Solicitations
 - Link on PEO STRI Homepage
- Future Opportunities:
 - Command Forecast Information Module
 - Link on STRIBOM



PEO STRI Opportunities

https://stoc01.peostri.army.mil/ibophome.nsf - Microsoft Internet Explorer

File Edit View Favorites Tools Help

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Address https://stoc01.peostri.army.mil/ibophome.nsf Go Links



NAVIGATOR

- Home
- Extended Search
- Application Update
- Software Download
- Svc Krt Best Practices
- E-commerce Links
- Help Support
- Demo
- About PEO STRI BOM

U.S. Army PEO STRI STOC Business Opportunities Module

STOC SOLICITATIONS

Full Text Search:

PEO STRI SOLICITATIONS

STOC CONTRACTS

PROCUREMENT NEWS

USER SERVICES

- [New User Registration](#)
- [Mail Subscription Services](#)

OTHER SERVICES

- [U.S. Army Market Research Opportunities](#)
- [STOC Useful Information](#)
- [Command Forecast Information](#)



Submitting a Proposal?
CLICK HERE

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Home Support/Help Extended Search Comments E-Commerce Links Best Practices Demo

Secure Login Page



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Full Text Search: Search

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PEO STRI Opportunities

STRICOM Business Opportunities - Microsoft Internet Explorer

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Address <http://www.ntsc.navy.mil/EBusiness/BusOps/Acquisitions/Index.cfm?client=stricom&men=OPA> Go Links



STRICOM
World-Wide Business Opportunities
SOLICITATIONS

Command:	Document Types:	Order By:
STRICOM	RFP Notice	Document Number

View All 1 Record found

[STRICOM Broad Agency Announcement](#) (RFP)

Number: N61339-01-R-0023
RFP Closing Date and Time: 03/01/2006 00:00
Date of Last Revision: 11/08/2001

For questions or comments, please contact the [coordinator](#).

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 **U.S. ARMY PEO STRI KNOWLEDGE CENTER**
SIMULATION, TRAINING, & INSTRUMENTATION 

[Knowledge Center Home](#) | [Business Opp. Module](#) | [STOC Useful Information](#) | [iNotes Web Access](#) | [PEO STRI Home](#) |

 [New Command Forecast Information](#)  [Login](#)

Command Forecast Information

[Previous](#) [Next](#) [Search](#) [Expand +](#) [Collapse -](#)

HINT: Click on the  to view additional supporting documents. =New this week =Attachments

Domain ◆ **Program** ◆ **Points of Contact** ◆ **Estimated \$ Amount** ◆ **RFP Estimated Release Date** ◆ **Period of Performance** **Competition T**

- ▶ CONSTRUCTIVE
- ▶ LIVE
- ▶ TEST
- ▶ VIRTUAL

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PEO STRI

How do small businesses do business with PEO STRI?

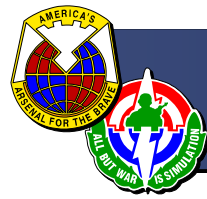
- All requirements are reviewed by the Small and Disadvantaged Business Utilization Office (SADBU)
 - Determine if requirement can be set-aside
 - Small Businesses
 - Small Disadvantaged Businesses
 - 8(a) Businesses
- Small Businesses should market their capabilities
 - SADBU office
 - Ms. Argentina Thompson, 407-208-8253
 - PMs
 - Prime Contractors under STOC



PEO STRI Advantages

What is the advantage of customers satisfying their requirements through PEO STRI?

- Premier developer of simulation, training, and instrumentation products
- Established business relationships
 - Industry
 - Academia
 - Inter-service agencies
- Associated with the National Simulation Center
 - Affords customers opportunity to leverage existing, developing, or exploratory technologies
 - Provides integrated solutions tailored to specific needs throughout each phase of the acquisition life cycle



Reimbursable Costs

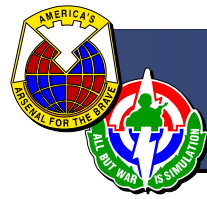
- **Access Charge of 1.5% is applied to customer funds**
 - Send funds via MIPR
 - Applicable to first \$20M per year (no charge on remaining balance)
 - Contracting Officer works directly with Customer (PM support not included in access charge)
 - Includes the following command incurred costs:
 - ❖ operation & maintenance
 - ❖ facilities
 - ❖ graphics
 - ❖ financial management
 - ❖ utilities
 - ❖ contracting support
- **PM support is available**
 - Provides SME's
 - Assist/leads the customer to best technological solution
 - Additional cost of \$125K per work-year exclusive of travel
 - Negotiable - dependent upon number of work-years needed



Contract Vehicles

Contractual vehicles available

- Multiple Award Contracts (MACs), including the PEO STRI Omnibus Contract (STOC)
- GSA contracts
- Life Cycle Contractor Support (LCCS) Contracts
- Blanket Purchase Agreements (BPAs)
- Small Business Innovative Research (SBIR) contracts
- Broad Agency Announcement (BAA) for concept exploration and research and development efforts
- 8(a) set-asides and contracts to Small Disadvantaged Businesses
- Individual contracts ("C" type)



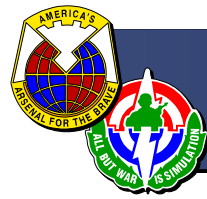
STRI Omnibus Contract (STOC)

- **Indefinite delivery/indefinite quantity (ID/IQ)
Multiple Award Contract (MAC)**
 - Contracting tool for procurement of systems/services at any phase of the acquisition cycle
 - 33 total awardees includes both Small and Large Businesses
 - Capable of meeting DoD's requirements for Simulation, Training and Instrumentation
- **8 year ordering period (through FY 09)**
- **\$4B ceiling total**
- **Lots aligned with PEO STRI's four business domains**
 - Lot I - Live
 - Lot II - Virtual
 - Lot III - Constructive
 - Lot IV - Test and Instrumentation



STOC

- **STOC includes interim logistic support to transition to LCCS contracts**
 - **Associate Contractor Agreement with LCCS Contractors**
 - Maximize Commonality
 - Reduce unnecessary duplication of effort
- **Multiple contract types**
- **Primes may add team members (Subs)**
 - Teams are dynamic
- **Virtually no protest risk**



STOC

How can I become a prime contractor under STOC?

- Currently 33 prime STOC contracts
 - Period of performance through FY 09
- Annually conduct a review of domains
 - Is there adequate competition between both small and large businesses in each domain?
 - Have new technologies/capabilities developed?
- If determination is made to add additional prime contractors, the solicitation will be reissued and additional awards will be made



STOC

How can I become a subcontractor under STOC?

- Teams are dynamic
 - Enables access to emerging technologies through teaming arrangements
- Contractors are able to create teaming relationships with any of the STOC prime contractors
- Complete point of contact listings for each prime contractor is available
 - Facilitate teaming arrangements
 - Located on the PEO STRI Knowledge Center at the STOC Useful Information site



STOC

Where can I go to find the latest information on STOC?

- STOC Useful Information
 - <http://stoc01.peostri.army.mil/Applications/STOC.nsf>
 - Delivery/task order award lists
 - POC lists
 - SOW
 - Briefings



PEO STRI Organization

- Who do I contact to do business with PEO STRI?
 - External Customer Entry Point
 - Program Manager for Simulation Technology Integration (PM-STI)
 - Telephone: (407) 384-3733
 - Email: doing_business@peostri.army.mil
 - PM's and Dir's
- Process of doing business with PEO STRI
 - Initiate contact through website/phone number/PM
 - Identify requirement and business domain
 - Work with PEO STRI to execute requirement



Process for Award

- **PEO STRI executes requirement on customer's behalf**
 - Committed to supporting all customer requirements
 - Customer is actively involved with acquisition strategy, evaluation criteria and award decision
- **Customer provides PEO STRI with the following:**
 - Description of the requirement (SOW/SOO/SRD/ORD)
 - Funding document (MIPR)
- **PEO STRI assists in the development and execution of the following:**
 - Evaluation criteria
 - Finalized requirements document
 - Solicitation, evaluation, and award
 - Contract administration
 - PM oversight, if desired
- **PM oversight is responsible for monitoring cost, schedule, and performance**
 - Provides technical expertise in simulation, training and instrumentation
 - Applies horizontal integration/visibility across programs
 - Monitors and resolves performance issues with the contractor
 - Coordinates with the customer



PEO STRI Organization

Questions